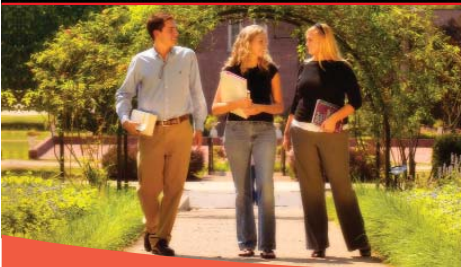


INTERNATIONAL BUSINESS



MAJOR NASHVILLE AREA BUSINESSES

- A.O. Smith Water Products
- Asurion*
- Bridgestone Americas Holdings*
- Caterpillar Financial Services*
- Clarcor*
- Dell Computer
- Dollar General Corp.*
- DuPont Corp.
- Electrolux Home Products
- Gaylord Entertainment*
- Gibson Guitar*
- HCA Inc.*
- Ingram Industries*
- LifeWay Christian Resources*
- Louisiana Pacific*
- Nissan North America*
- Primus Automotive Financial Services*
- Quebecor*
- Rogers Group*
- Saturn Corp.
- Thomas Nelson Inc.*
- Toshiba America Consumer Products
- Tractor Supply Co.*
- Verizon Wireless
- Whirlpool Corp.
- Willis

*Denotes Corporate Headquarters

THE NASHVILLE REGION IS ONE OF AMERICA'S MOST DYNAMIC CENTERS FOR BUSINESS GROWTH, with expanding global links and opportunities. The diversity of corporate Nashville crosses all boundaries of international trade and all business sectors, including health care management, automobile parts and assembly, music and entertainment, publishing and a host of others. No city of similar size offers so great a setting and potential for domestic and international trade and investment.

■ **GROWTH** is a continued characteristic of the Nashville region. Over 150 major businesses have relocated to Nashville since 2000. Nashville is the largest metropolitan area in the Southeastern U.S.

■ **TRANSPORTATION** links the U.S. and the world to Nashville. Unique advantages include three major interstate highways, a rail system connecting 20 states and a port connecting to the Mississippi River. Nashville International Airport, North America's 37th largest airport, houses 38 carriers for passenger and cargo service with easy worldwide connections.

■ **TRADE** opportunities continue to expand. Tennessee ranked first in the nation for percentage increase in exports in recent years. Pro-business policy, trade expertise and location advantage make Nashville a front-runner in global trade.

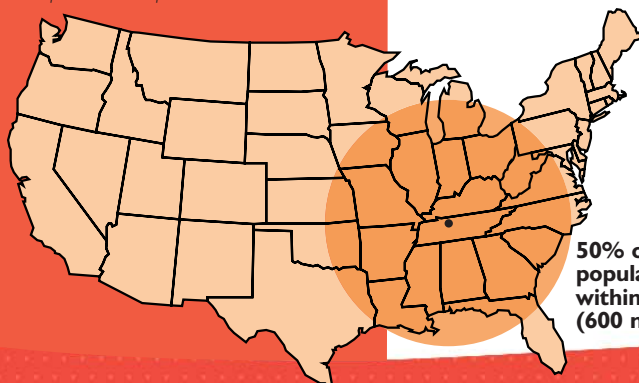
■ **HUMAN AND NATURAL RESOURCES** rank among Nashville's best assets, with 18 colleges and universities enrolling 100,000 students, Sister Cities in four different countries, rich agricultural land, a variety of mineral resources and a comfortable climate.

Tennessee ranked first in the nation for percentage increase in international exports from the state.

(U.S. Department of Commerce, 2005)

Nashville ranked:

- **Named No. 1 best place to live in America**
(Kiplinger's Personal Finance, 2006)
- **Multiple times as the nation's No. 1 hottest city for business relocations and expansions**
(Expansion Management, 2005, 2006, 2007)
- **One of America's smartest cities**
(CNN Money, Aug. 2006)
- **Among the 10 best places for business and careers**
(Forbes, May 2006)



50% of the U.S. population lives within 965.6 kilometers (600 miles) of Nashville.

NASHVILLE TRANSPORTATION HUB IN NORTH AMERICA

■ RIVER AND RAIL:

- The Cumberland River, connecting to the Tennessee, Ohio, and Mississippi rivers, plays a significant role in the city's transportation and distribution network. With a 2.4-meter (8-foot) channel maintained by the U.S. Army Corps of Engineers, the Port of Nashville serves more than 30 commercial barge operators.
- The Nashville rail yard is a major hub for the Southeast and a major interchange point between Chicago, New York, St. Louis and Atlanta. Other short-line rail providers in Nashville include Nashville Eastern and Nashville Western.
- CSX Transportation, a Class I rail carrier, provides 4,345.2 route-kilometers (2,700 route-miles) of service to 23 states, the District of Columbia and two Canadian provinces, connecting Nashville to many national markets. The system operating through Nashville also features:
 - CSX service to 27 of the top 50 U.S. metro markets.
 - Direct access to 45 ocean, lake and river ports.
- Nashville's hump yard is one of the largest in the Southeast, with 1,800 railcars classified daily.
- Total rail volume in Nashville averages 90 trains and 7,200 railcars daily.

■ MAJOR AIR CARRIERS:

Air Canada, American, American Connection, American Eagle, Continental Express, Delta, Delta Connection,

Frontier, jetBlue, Midwest Connect/Skyway, Northwest, Northwest AirlinK, Southwest, United Express, US Airways and US Airways Express

■ AIR SERVICE:

Nashville International Airport provides superior service to North American and overseas markets. Key features of Nashville as an aviation center include:

- 98 markets with direct or nonstop flights
- 80 markets with same-plane service
- 400 avg. daily arrivals/departures in 2006
- 9.7 million passengers in 2006
- 76,180.5 square meters (820,000 square feet) of terminal space
- 61 air carrier gates
- 46 jet bridge doors
- 183 total aircraft parking capacity
- Ranked among 50 busiest airports in North America
- Top five nationally for passenger ease of use
- Easy access 12.9 kilometers (8 miles) from downtown

■ ROAD SYSTEM:

Nashville is one of only six U.S. cities at the convergence of three major interstate highways: I-40, I-65 and I-24. Nashville is within 965.6 kilometers (600 miles) of 150 million people, or half the U.S. population.

There are also two major loop highways in the region which contain more than 10,360 square kilometers (4,000 square miles). There are 140 freight carriers and 150 truck terminals operating in the Nashville area, offering wide-ranging services with competitive rates.

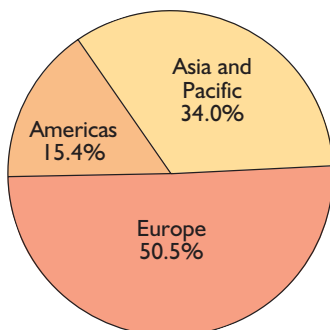
RAIL DISTANCE FROM NASHVILLE AND OTHER CITIES

DESTINATION	KM	MILES
Atlanta	455	283
Chicago	706	439
Cleveland	859	534
Dallas	1,149	714
Detroit	870	541
Kansas City	947	589
Los Angeles	4,248	2,640
New Orleans	899	559
Pittsburgh	955	594

ROAD TRAVEL TIME FROM NASHVILLE

DESTINATION	TIME (HOURS)	KM	MILES
Chicago	8.5	888	552
New York	14.0	1,474	916
Washington	13.3	1,393	866
Los Angeles	30.8	3,225	2,004
Houston	12.0	1,252	778
Memphis	3.2	337	210
New Orleans	8.8	920	572
Miami	13.6	1,427	887

FOREIGN-OWNED COMPANIES IN NASHVILLE REGION



TOP COUNTRIES COMPANIES

Japan	56
United Kingdom	37
Canada	24
Germany	15
France	8

Source: Tennessee Department of Economic and Community Development, 2006

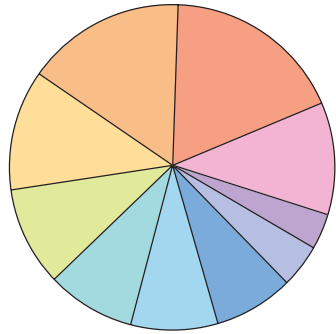
FOREIGN TRADE ZONES

Foreign Trade Zones (FTZs), designated by the U.S. Dept. of Commerce, are areas considered to be outside U.S. Customs territory.

■ FTZ ADVANTAGES:

- Assist companies in delaying, reducing, or eliminating payment of U.S. Customs duties.
- Merchandise in an FTZ exported outside the U.S. or transferred to another FTZ incurs no customs duty, and merchandise may be assembled, consolidated, repacked or otherwise manipulated while in an FTZ to reduce duty amount.
- FTZ grant allows companies to declare their facilities as Foreign Trade Sub-zones, allowing companies to take advantage of FTZ benefits while utilizing their own facilities. Examples include Nissan Motor Manufacturing Corporation, Saturn Corporation and Ozburn-Hessey in Nashville.

ECONOMIC DIVERSITY



37,716 BUSINESS ESTABLISHMENTS NASHVILLE ECONOMIC MARKET (2004)

Management, Information, Administration, Professional and Technical Services	18.1%
Retail Trade	16.0%
Finance, Insurance and Real Estate	12.0%
Health Care and Social Assistance	9.8%
Transportation, Warehousing, and Wholesale Trade	8.7%
Construction	8.5%
Accommodation and Food Services	7.8%
Manufacturing	4.2%
Education, Arts, Entertainment and Recreation	3.7%
Miscellaneous Services and Other	11.2%

Source: U.S. Department of Commerce

The Nashville Economic Market workforce payroll accounts for more than 30% of total Tennessee payroll.

VALUES AND DESTINATIONS OF EXPORTS ORIGINATING IN NASHVILLE

Canada	\$6,925,453,887
Mexico	\$2,267,318,507
China	\$1,883,452,961
Japan	\$871,988,671
United Kingdom	\$866,063,532
Germany	\$773,428,144
Netherlands	\$711,319,356
Australia	\$456,169,238
South Korea	\$439,775,753
Singapore	\$406,701,592

Source: U.S. Department of Commerce, 2006

MAJOR NASHVILLE EXPORT PRODUCTS

	EXPORTS/TOTAL VALUE
Trans. Equip.	\$4,825,022,993
Computers and Electronic Products	\$3,330,176,005
Chemicals	\$2,919,812,652
Miscellaneous Products	\$2,070,163,096
Machinery	\$1,683,042,539
Crop Production	\$1,541,715,676
Primary Metal Products	\$928,534,018
Plastic and Rubber Products	\$630,831,912

Source: U.S. Department of Commerce, 2006

CHRONOLOGY OF INTERNATIONAL INVESTMENT IN THE NASHVILLE AREA

1970s

Toshiba America Consumer Products (Japan)

Tridon (Canada)

1980s

Alcoa Fujikura (Japan)

Nissan Motor Manufacturing (Japan)

Sony Music (Japan)

Square D (France)

Teksid Aluminum (Italy)

1990s

Bridgestone-Firestone, U.S. headquarters (Japan)

Davidson Manufacturing (Mexico)

Quebecor (Canada)

Willis, U.S. headquarters (U.K.)

Wilson Sporting Goods (Finland)

2000s

Akzo Nobel (Netherlands)

Cinram (Canada)

ClientLogic (Canada)

Electrolux Home Products (Sweden)

Embraer (Brazil)

Nissan North America, North American headquarters (Japan)

Sekisui Plastics (Japan)

ThyssenKrupp (Germany)

DIVERSITY IN NASHVILLE

Nashville's population continues to expand in diversity of origin, ancestry, and ethnicity, enhancing the region as a cosmopolitan place to live and work.

- Over 100,000 foreign-born persons live in Nashville.
- 100 languages are spoken in the city.
- Nashville is home to large Hispanic, Middle Eastern and South and Southeast Asian populations.
- The largest Kurdish community in the world outside the Middle East lives in Nashville.
- Laotian, Central African, Chinese, Indian, Bosnian, and Arab communities are prominent, with many cultural institutions, shopping areas, and restaurants.

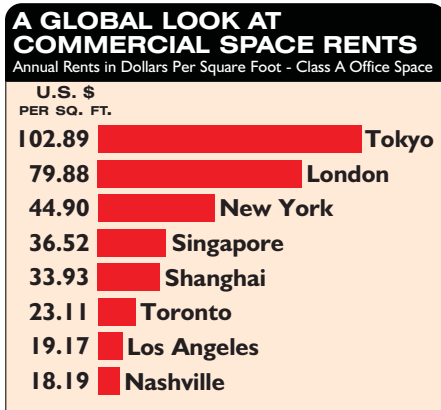
Nashville has more institutions of higher education than cities of similar size. The 18 institutions are home to nearly 5,000 persons of international background, with Vanderbilt University consistently hosting 1,500 international students and scholars. These institutions offer every type of program and degree from law, business, and medicine to dozens of associate degrees and certificates in many other fields.

Nashville and Middle Tennessee have a wide variety of international cultural and social organizations. Nashville currently has an active Sister City relationship with cities in four different countries involving business, cultural, and educational exchanges. These cities include: Caen, France; Magdeburg, Germany; Belfast, Northern Ireland; Edmonton, Canada; and Taiyuan, China.

NASHVILLE AS A GLOBAL DESTINATION

The Nashville area has become increasingly popular as a destination for tourists and convention visitors from the U.S. and around the world. Each year over 10 million tourists and 500,000 convention delegates enjoy Nashville's sights and attractions. Up to 10 percent of Nashville visitors come from outside the U.S., led by Canada, the U.K., Germany, France, Australia and Japan.

COST COMPARISON



Source: Colliers International, 2006

NASHVILLE COST OF LIVING ADVANTAGE

New York City	210.7
San Francisco	169.2
Boston	139.5
Philadelphia	125.7
Denver	102.5
Cleveland	100.6
Atlanta	98.2
Dallas	94.2
Nashville	89.2

Source: ACCRA, 3rd Quarter 2006
Cost-of-Living Index

MUSIC CITY

CLIMATE AND SETTING

Temperature Averages

Annual Avg.	14.9° C	58.8° F
January High	8.3° C	46.9° F
January Low	-2.0° C	28.4° F
June High	30.2° C	86.4° F
June Low	18.4° C	65.1° F

Average Annual Precipitation is 151.1 cm (59.5 in.).

Average Relative Humidity is 70%

Central Time Zone

Elevation 167.6 m (550 ft.)

Nashville Economic Market is 13,532 km² (5,224.7 miles²)

RECREATION

- More than 100 parks and playgrounds; 13 public pools
- 160 tennis courts; 42 golf courses
- 12,000 hectares of inland lakes for fishing, boating and waterskiing
- Centennial Sportsplex - swimming, tennis, ice skating
- Tennessee Performing Arts Center
- Schermerhorn Symphony Center
- Nashville SuperSpeedway
- Nashville Ballet, Opera, and Tennessee Repertory Theatre
- Grand Ole Opry
- Country Music Hall of Fame
- Tennessee State Museum
- Adventure Science Center
- The Nashville Zoo at Grassmere
- Cheekwood: Nashville's Home of Art and Gardens
- NFL Titans - pro football
- NHL Predators - pro ice hockey
- Frist Center for the Visual Arts

A DIVERSE AND CHANGING ECONOMY

The Nashville region's economy is diverse and mirrors the national economy. The area benefits from low unemployment, consistent job growth, steady domestic and foreign investment and a highly skilled workforce. The balance of manufacturing and service sectors makes Nashville one of North America's most attractive growth centers.

For more information contact:

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